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Road2Holland

Rail Freight Netherlands-China

Expanding rail freight services Netherlands – China

**European Silk Road Summit
Amsterdam, 10-11 November 2020**

Growth potential rail freight NL – China

- **China and the Netherlands have mutual interest. Our shared goal should be to develop and exchange solutions to common challenges**
- **As one of the crossroads of trade within Europe, The Netherlands ranks consistently as a top destination**
- **Netherlands are Nr. 1 logistics hotspot in Europe: world-class infrastructure and logistics in direct reach of over 240 million consumers and key industrial centers within 1000km**

Partners in International Business - Road2Holland

Public-private partnership involving Dutch government
and transport & logistics companies



Ministry of Infrastructure
and Water Management



Netherlands Enterprise Agency

Road2Holland is subsidized by the Netherlands Enterprise Agency & supported by the Dutch Ministry of Infrastructure and Water Management



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The Netherlands is your gateway to and from Asia



Netherlands Enterprise Agency

Services follow demand – demand follows quality

- Dutch export potential: **agrofood products** and high-end products
- Securing the **cold chain product** for fresh products and pharma
- Enabling unrestricted use of 45 ft. container
- Exchange of views regarding **border points**
- Especially, **customs procedures** should be on our mutual agenda
- Potential for **e-commerce** should be released by supporting **LCLs**
- **Stable transit times** – goal setting

We are convinced of a large additional potential for balanced eastbound and westbound volumes.

We propose the following high-level aims:

- Developing **new services**
- Launch of a **Sino-Dutch Cold Chain Service Point**
- Mutual agenda on **customs procedures**
- Consignment notes: **test center** in the Netherlands
- **E-commerce:** enable **less-than-container loads** (LCLs)
- Enabling certain types of **dangerous goods**
- Achieve **stable transit times of 12 days**

Thank you

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